



Investor Presentation

Bank of America Digital Energy Forum

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NexTier at-a-Glance

The evolving oilfield demands innovative service providers



Our Core Values

Safety

Efficiency

Partnership

Innovation



Equipment Overview

45 Hydraulic Frac Fleets
(2.2M HP)

118 Wireline Trucks

25 Coiled Tubing Units

101 Cementing Units



Operating Segments

Completion Services

Well Construction
& Intervention Services



Geographic Overview

Active in All US Land Basins

Growing International Footprint

Industry-Leading U.S. Land Completions Focused Company With History of Integration & Innovation



Focused Digital Priorities

A practical, digital approach drives operational efficiency and higher returns



Streamline full-cycle cash operating cost

Data collected, aggregated, and unified for full transparency across the business

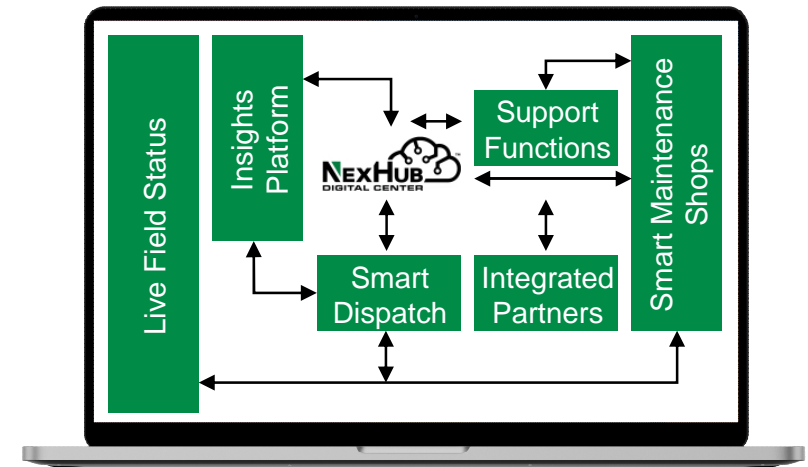
Real-time data driven decision making, from the wellsite to the boardroom



Differentiate customer experience

Collaborate to execute operations safely and efficiently, while driving higher returns for NEX and our customers

Service quality improves as workflows evolve via automation and machine learning

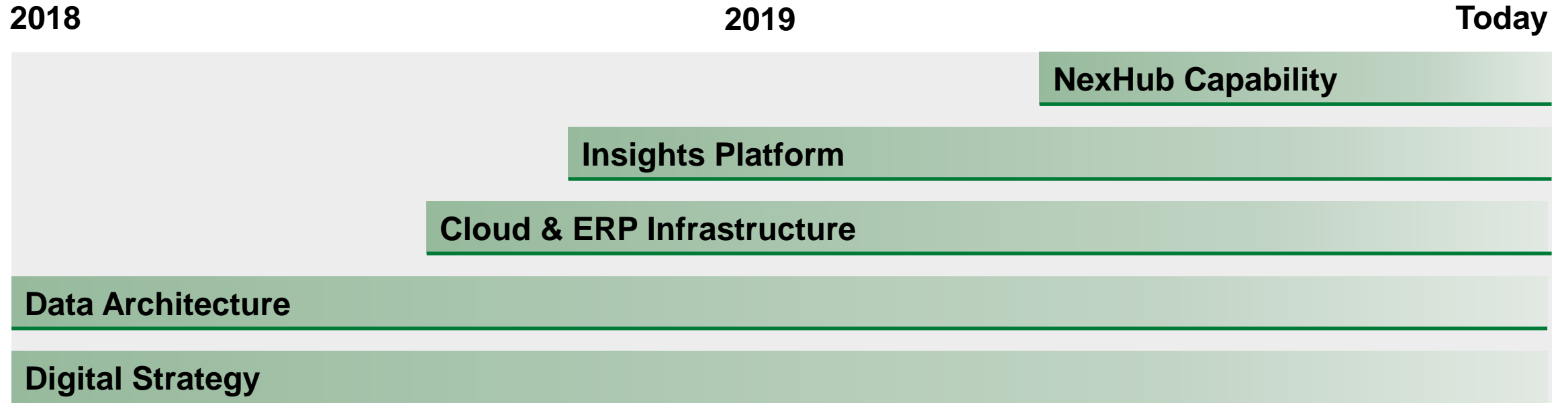


Enabled by our proprietary integrated digital operating model



Deliberate Digital Journey

Targeted investment and measured pace yielding results



Partnered With Digital and Software Experts to Realize Value Capture at Scale



Strong Foundational Pillars

Our digital capabilities enable our operations of the future, today



Insights Platform

Our proprietary real-time digital operating platform

Visibility on location, status, and condition of ALL our assets and equipment

Enables rapid adjustment when equipment and wellsite conditions change



NexHub

Our 24/7 remote operations support function active across all fleets today

- Digital Operations Engineering
- Equipment Health Optimization
- Logistics Control Tower



Unified Data Warehouse

Links ALL operational and business data with world-class ERP

Fosters ML/AI growth and deployment across the entire business

Platform built for scale and integrating activity growth seamlessly



Innovative Digital Workflows

Automation & data science lowers operating cost and optimizes capital expenditure

Operations

66%

reduction in engineers/fleet

32%

Frac NPT reduction per fleet since deployment

>99.99%

inventory and billing accuracy

Full adoption means integrated digital workflows across all of Operations

Integrated operations with Equipment Health Monitoring and Supply Chain

Enhanced fracturing treatment & monitoring

Maintenance

124%

early failure/pump hour improvement since deployment

\$2.1M

Q2'20 savings from detection and intervention

22%

reduction in YOY Capex \$ per fleet

Every fleet component connected

NexHub and computer science algorithms detect early equipment failure for intervention, extends equipment life

Smart Maintenance Shops track equipment status and location in real-time, optimizing throughput

Logistics

96%

H1 YoY demurrage reduction

\$5M

YoY reduction in logistics costs per ton

215,000

YoY ERP transactions automated

AI-driven logistics management

Emissions reduction from optimized logistics, significantly reducing diesel consumption

Rapid & proactive response to minimize logistics NPT and demurrage

Automated ERP feeds significantly reduces back office activity and overall FTE required



Key Takeaways

Organization built for agile, practical, and efficient service

Data Driven Culture



- ▶ Unified data architecture, from wellsite-to-boardroom
- ▶ Full operational transparency is proactive, practical, and actionable
- ▶ Efficient and disciplined capital & resource allocation

Workflow Focused



- ▶ Structure supports our people, customers, equipment, and logistics
- ▶ Digital operating workflow deployed across all basins in US Land and internationally

Digital Future, Today



- ▶ Dedicated drive to lower customer cost/ bbl and increase NEX scope
- ▶ Scalable model built for both activity growth and further integration opportunities
- ▶ AI/Machine Learning evolves and improves as data model grows



ELEVATING

EVERYTHING



Investor Q&A Session

